



Dual-Use Applications in Aerospace Oceanit

Presented by Dr. Ken Cheung, S&T Manager

21 August 2008

Local Technology Company

Offices and Research Facilities



Award-Winning Hawaii Company



- ❶ **Founded 1985 in Hawaii**
- ❷ **150+ Employees**
- ❸ **Multi-Disciplinary (20% PhDs)**
 - *American Red Cross Hero Award 2005*
 - *Top 10 - Best Places to Work in Hawaii - 2005, 2006*
 - *Environmental Company of the Year – 2005 by Surfrider Foundation*
 - *Technology Company of the Year – 2004, 2005 by PacificNews.net*
 - *Tibbetts Award for SBIR Excellence – 1997, 2006 by SBA*
 - *Best in Business 2003 , 2007 by Pacific Business News*



A Goose That Lays Golden Eggs



INNOVATION ENGINE



THE RESULTS

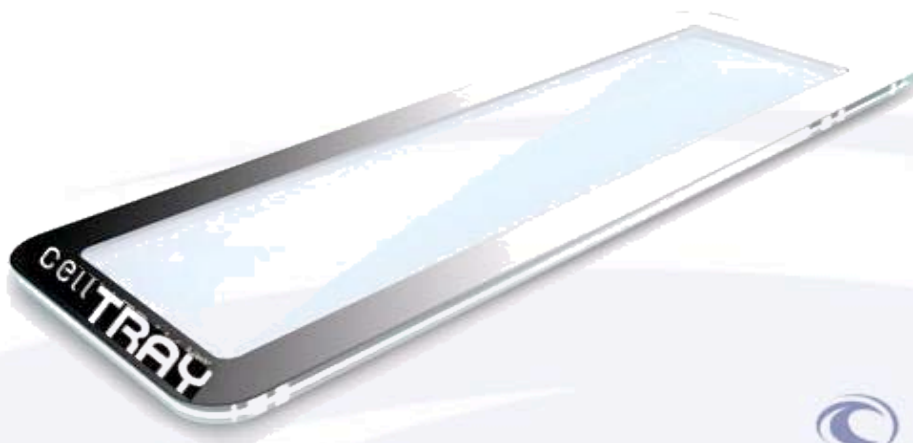


Hoana

- Army funded for medevac helicopters
- VA funded for hospitals
- Spun off 2002
- Venture financed – 4 rounds completed

Nanopoint

- NSF funded
- HTDV/ONR funded
- Spun off 2005
- Venture financed – 1 round completed



HOW WE DO IT?

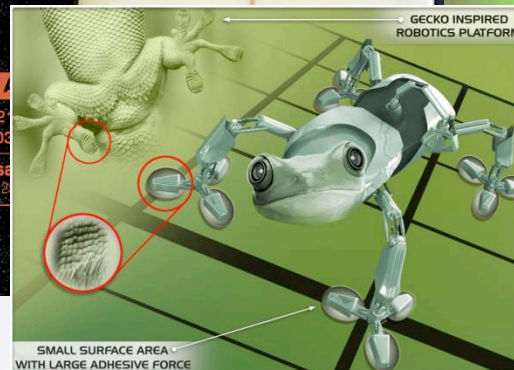
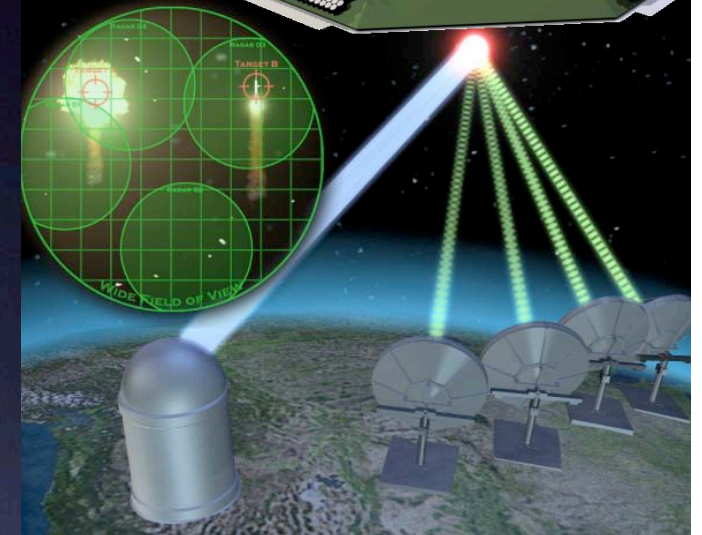


- 👁 **Seek Pain**
- 👁 **Fund Prototypes**
- 👁 **Cultivate Teams**
- 👁 **Story Check**
- 👁 **Spin Off**
- 👁 **Support**

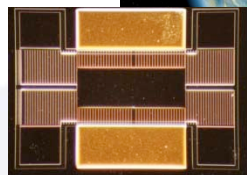
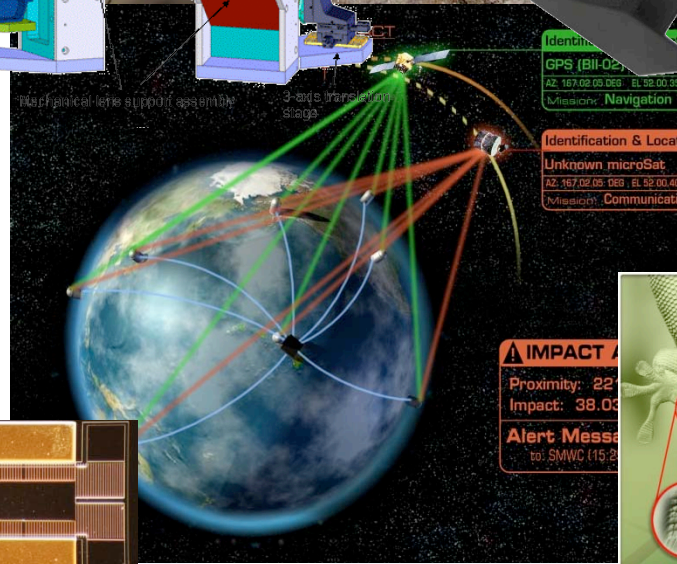
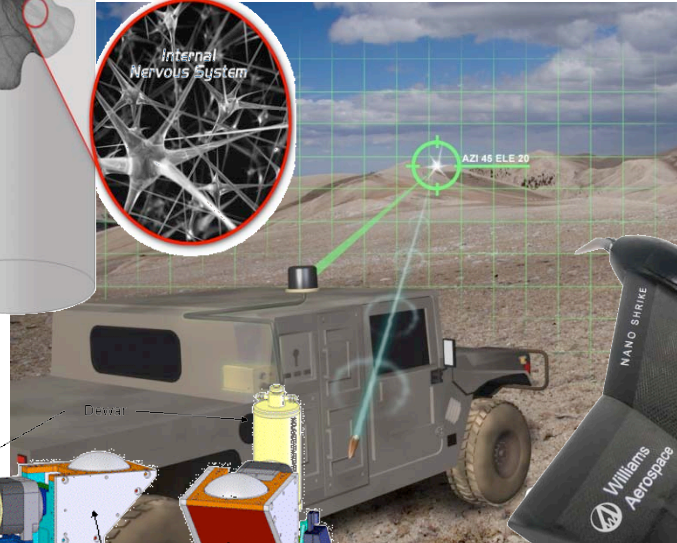
PAIN



INCUBATING...

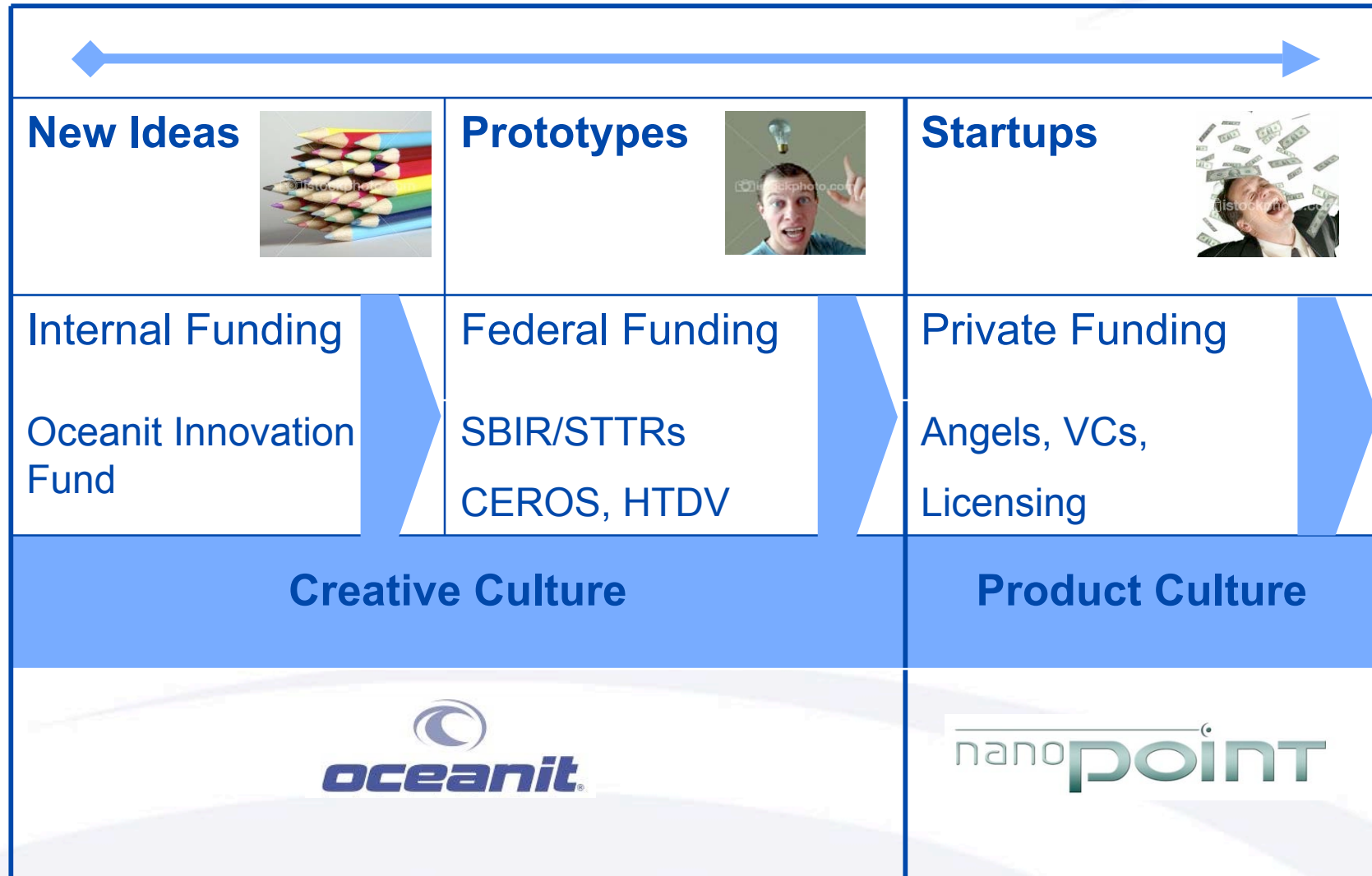


IMPACT
Proximity: 22'
Impact: 38.03
Alert Message
to: SMWC (15:21)



PROPRIETARY

FUNDING





Questions?